

Fwd: 2023 Nissan Truck Quote

Inbox



Jarrold Millsaps

Dec 22, 2022, 7:46 PM (6 days ago)

to me

FYI when ever we want to do the difference PO .

Begin forwarded message:

From: Rusty Aycocke <raycocke@bcso.com>
Date: December 22, 2022 at 7:39:06 PM EST
To: Jarrold Millsaps <jmillsaps@bcso.com>
Subject: 2023 Nissan Truck Quote

Here's a recap of the Nissan Truck that we ordered in April of 2021:

- We ordered a 2021 with PO # 20213535 in the amount of \$43,015. Nissan was unable to fulfill this order due to parts shortages.
- We ordered a 2022 in the fall of 2021. We obtained PO # 20221945 in the amount of \$979 to cover the model year increase. The quote for a 2022 was \$43,994. Nissan was unable to fulfill this order due to several factors.
- For model 2023, there's a price increase, along with a decrease in government discounts. I contacted Mark Namuth, who is the Nissan Sales Manager for the Southeast, to ensure that Nissan would guarantee delivery of a 2023 if we order one. Mr. Namuth involved his boss and they assured me that Nissan would be able to deliver a model year 2023 within 120 days or less. Mr. Namuth was also able to arrange an additional discount of \$3,750 for a 2023.
- The quote for a 2023 is \$51,144, which is a \$7,150 price increase over the 2022 price. This is due to a year model price increase, along with a decrease in government discounts. This is the exact same truck with the exact specs as the original 2021 we ordered.

See attached.

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