



Blount County Information Technology

Purchase of Cisco 9200 Switching Equipment

To: Brittany Spence
Subject: Purchase of Cisco 9200 Switching Equipment
Date: 2/9/2026

Blount County Government (BCG) and Blount County Schools (BCS) are working together to lower technology costs while also improving the reliability and security of school network services. The first phase of this effort is for the County's Information Technology department (BCGIT) to assume responsibility of the school system's network and cybersecurity.

Currently, BCS receives internet service and network support from an outside vendor. This includes network equipment installed at each school that is owned and maintained by that vendor. In order for the County to manage and secure the school network directly, this equipment will need to be replaced with County-owned equipment.

BCGIT is recommending the purchase of 21 network devices to replace the current vendor-owned equipment at each school. These are the same type of devices already in use across County facilities and have been tested and approved for reliability and security. This approach allows the County to standardize equipment, reduce long-term costs, and provide better oversight and support for school network services.

Please let me know if you have any questions or would like additional information.

Sincerely,

Justin McClure
IT Director



We have prepared a quote for you

Cisco - Blount County Schools WAN

Quote # 030697
Version 1

Prepared for:

Blount County Government

Justin McClure
jmclure@blounttn.org

Products

Description	Price	Qty	Ext. Price
C9200L-24P-4X-E Cisco Catalyst 9200 C9200L-24P-4X Layer 3 Switch - 24 Ports - Manageable - Gigabit Ethernet, 10 Gigabit Ethernet - 10/100/1000Base-T, 10GBase-X - 3 Layer Supported - Modular - 370 W PoE Budget - Twisted Pair, Optical Fiber - PoE Ports - 1U - Rack-mountabl	\$2,114.87	21	\$44,412.27
CON-L1NCD-C920024X CX LEVEL 1 8X7NCD Catalyst 9200L 24port PoE 4 x 10G Ne	\$471.49	21	\$9,901.29
PWR-C5-600WAC/2 600W AC Config 5 Power Supply - Secondary Power Supply	\$1,201.56	21	\$25,232.76
CAB-TA-NA North America AC Type A Power Cable	\$0.00	42	\$0.00
C9200-STACK-BLANK Cisco Blanking Panel	\$0.00	42	\$0.00
C9K-ACC-RBFT RUBBER FEET FOR TABLE TOP SETUP 9200 and 93xx	\$0.00	21	\$0.00
C9K-ACC-SCR-4 12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	\$0.00	21	\$0.00
CAB-GUIDE-1RU 1RU CABLE MANAGEMENT GUIDES 9200 and 9300	\$0.00	21	\$0.00
C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	\$0.00	21	\$0.00
CON-L1SWT-C92LE24 CX LEVEL 1 SW SUB C9200L Cisco DNA Ess	\$35.21	21	\$739.41
C9200L-DNA-E-24-3Y Cisco Digital Network Architecture Essentials - Term License - 24 Port - 3 Year	\$297.13	21	\$6,239.73
C9200L-NW-E-24 C9200L Network Essentials, 24-port license	\$0.00	21	\$0.00
NETWORK-PNP-NONE	\$0.00	21	\$0.00

Subtotal: **\$86,525.46**

Purchasing Vehicle

Description	Qty
TIPS-USA CONTRACT - 240101 TIPS-USA CONTRACT - 240101 - Technology Solutions	1

6101 Industrial Heights Dr. NW
Knoxville, TN 37909
centralinc.com



CENTRAL
Technologies, Inc.



Cisco - Blount County Schools WAN

Prepared by:

Knoxville HQ

Brandon Calhoun
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Prepared for:

Blount County Government

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Maryville, TN 37804
Justin McClure
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Quote Information:

Quote #: 030697

Version: 1
Delivery Date: 01/29/2026
Expiration Date: 02/25/2026

Quote Summary

Description	Amount
Products	\$86,525.46
Total: \$86,525.46	

Knoxville HQ

Signature: 
Name: Brandon Calhoun
Title: Account Manager
Date: 01/29/2026

Blount County Government

Signature: _____
Name: Justin McClure
Date: _____