

# Adriel D. J. McCord

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**Education:** **Bachelor of Arts, Business & Organization Management**, May 2000

Maryville College, Maryville, TN

**Senior Thesis:** *Gender Differences: Do Men and Women Differ In Leadership Styles?*

**Honors Diploma**, May 1996

Troup County Comprehensive High School, LaGrange, GA

**Honors:** Leadership Blount Class of 2004

2005 Maryville College Kin Takahashi Award Recipient (Outstanding Young Alumni)

2023 Blount County Citizenship Award Recipient

2024 Leadership Blount Community Leadership Award Recipient

**Licenses:** FINRA Series 7 and Series 66 Securities License

Life, Accident & Health License, State of Tennessee

**Experience:** **First Horizon Bank – Maryville, TN:** May 2013 – Present

Private Client Relationship Manager, Vice President

- Responsible for business development of high-net-worth individuals and their related businesses.
- Responsible for advising high net worth individuals on building, preserving, and managing their wealth.

**SunTrust Bank – Various Locations, TN:** March 2001 – May 2013

Client Advisor, First Vice President (July 2012 – May 2013, Chattanooga, TN)

- Managed a portfolio of affluent medical professionals and practices.
- Provided strategic financial solutions, including investments, trust, mortgage, and insurance.

Client Advisor, Blount County President (March 2005 – June 2012, Maryville, TN)

- Led sales, management, and community activities as County President.
- Managed a portfolio of affluent medical and legal professionals.

Branch Manager, Assistant Vice President (Jan. 2003 – Feb. 2005, Maryville, TN)

- Oversaw business and retail banking relationships for a branch office.
- Managed and directed a team of four employees.

Account Executive (March 2002 – Dec. 2002, Maryville, TN)

- Acquired, retained, and expanded business and personal banking relationships.

Retail Associate (Jan. 2001 – March 2002, Knoxville, TN)

- Completed extensive sales training and advised customers on banking products.

**Wells Fargo Financial TN, Inc. – Knoxville, TN:** April 2000 – Dec. 2000

Credit Manager

- Conducted loan interviews and performed credit investigations for loan applications.
- Closed loans while cross selling additional financial instruments.
- Performed routine collection duties by monitoring overdue accounts.

**Community** **Board Member, Blount County Chamber of Commerce**

**Secretary, Maryville College Board of Trustees**

**Co-chair, Blount County Martin Luther King, Jr. Celebration Committee**

**Board Member, Blount Memorial Foundation**

**Past Community Campaign Co-Chair, United Way of Blount County Board of Directors**

**Past Board Member, Maryville City Schools Foundation**

**Past Chair, Leadership Blount Board of Directors**

**Past Advisory Board Member, Fellowship of Christian Athletes – Smoky Mtn Area**