

## CHRISTI H. SAYLES

### EDUCATION:

Doctor of Business Administration - Accounting, June 2018  
Capella University, Minneapolis, MN

Master of Accountancy, May 1994  
Emphasis in Taxation  
The University of Tennessee, Knoxville, TN

Bachelor of Science in Business Administration, May 1993  
Major in Accounting  
The University of Tennessee, Knoxville, TN

### BUSINESS AND ACADEMIC EXPERIENCE:

*PSH Retirement Plan Services, Knoxville, Tennessee*

Managing Partner

2002 – present

- Form new client relationships through educational seminars focused on employee retirement plan options and employer funding options.
- Manage company offering retirement plan valuation services including employer reporting, tax filing/plan audit services and management of trust accounts.

*Tusculum University, Greeneville/Knoxville, Tennessee*

Associate Professor of Accounting

2013 – present

- Course responsibilities include Managerial Accounting, Financial Accounting, Taxation, Forensic Accounting and Fraud, and Accounting Information Systems.
- Traditional faculty responsibilities with respect to teaching, scholarship and institutional service.

*Truist/SunTrust Bank, East Tennessee Region*

Board of Directors, East Tennessee Region

2009-present

- On a quarterly basis, assist with regional bank management with establishing business policies and strategies and monitoring and assessing the progress of business operations.
- Using duties of loyalty and care, monitor adherence to financial and operational policies and procedures required statute, regulation, and principles of safety and soundness.

*Strothman & Co., PSC, Louisville, Kentucky*

Tax Manager

2000 - 2002

- Served as primary contact for key clients.

- Reviewed federal and state income tax returns, financial statement compilations and company efficiency audits.
- Prepared and delivered client education seminars covering tax updates and accounting regulatory changes (GAAP).

*Plan Administration Services, LLC, Maryville, Tennessee*

1997 - 2000

Principal

- Founded company offering plan valuation services including trust reconciliation, tax filing/plan audit services and employee reporting.
- Established new client relations through sales presentations focusing on plan documentation, design and employee relations.
- Supervised professional staff and all business operations

*Pinkstaff, Daniels, & Simpson, PC, Knoxville, TN*

1990 - 1997

Senior Tax Manager

- Advanced taxation and entity structure planning.
- Manager in charge of individual income tax division and employee benefits division.
- Represented clients in compliance negotiations including IRS/ state audits and payment agreements.

Senior Tax Accountant

- Established an affiliated medical consulting firm, Medical Practice Management, which offered medical billing services, efficiency audit services, business valuations and financial planning.
- Served as operations manager for MPM until its sale in 1995.
- Delegated and reviewed work of professional degreed staff accountants.

Accounting Specialist

- Preparation of estate and trust, corporate, partnership and individual income tax returns, including tax and legal research projects.
- Financial statement preparation and review, including preparation of detailed fixed asset schedules.

## **CERTIFICATIONS**

- Certified Public Accountant, Tennessee #145454– Qualified 1995
- Certified by IFEBP and Wharton School of Business as a Group Benefits and Retirement Plans Administrator

## **COMMUNITY SERVICE**

- United Way of Blount County Board of Directors and Finance Committee, 2018-current
- Knox Education Foundation, Finance Committee, 2020-current
- Maryville City Schools Board of Education, 2006 – 2018, Chair: 2008 - 2014
- Harmony Adoptions Board of Directors, Vice-Chair 2009 - 2021
- Maryville City Schools Foundation, 2006 – 2018
- Leadership Blount – Class of 1998, active alumni
- Young Life Blount County, committee member and project chair