

**BLOUNT MEMORIAL HOSPITAL
KEY STATISTICS
AUGUST 2017**

	MONTH					YEAR TO DATE				
	Actual 08/31/17	Budget 08/31/17	% Variance	Actual 08/31/16	% Variance	Actual 08/31/17	Budget 08/31/17	% Variance	Actual 08/31/16	% Variance
Admissions	981	863	13.7%	869	12.9%	1,919	1,741	10.2%	1,773	8.2%
Discharges:										
Private Insurance	258	214	20.6%	222	16.2%	465	432	7.6%	453	2.6%
Medicare	313	291	7.6%	277	13.0%	604	587	2.9%	607	-0.5%
Self-Pay	62	55	12.7%	56	10.7%	125	111	12.6%	113	10.6%
TennCare	87	92	-5.4%	91	-4.4%	192	186	3.2%	195	-1.5%
Medicare/HMO	265	211	25.6%	210	26.2%	513	425	20.7%	424	21.0%
Total	985	863	14.1%	856	15.1%	1,899	1,741	9.1%	1,792	6.0%
Observation Patients	432	481	-10.2%	486	-11.1%	902	951	-5.2%	979	-7.9%
Patient Days	4,046	3,920	3.2%	3,799	6.5%	8,098	7,912	2.4%	7,686	5.4%
Transitional Care Days	2,210	2,139	3.3%	2,077	6.4%	4,063	4,278	-5.0%	3,963	2.5%
Total Days	6,256	6,059	3.3%	5,876	6.5%	12,161	12,190	-0.2%	11,649	4.4%
Observation Days	444	617	-28.0%	615	-27.8%	999	1,219	-18.0%	1,264	-21.0%
Average Inpatients Per Day	202	195	3.6%	190	6.3%	196	197	-0.5%	188	4.3%
Average Total Patients Per Day	216	215	0.5%	209	3.3%	212	216	-1.9%	208	1.9%
Average Acute Length of Stay	4.11	4.54	-9.5%	4.44	-7.4%	4.26	4.54	-6.2%	4.29	-0.7%
Case Mix Index	1.41	1.43	-1.4%	1.45	-2.8%	1.42	1.43	-1.0%	1.39	2.2%
Medicare Case Mix Index	1.57	1.61	-2.5%	1.58	-0.6%	1.62	1.61	0.6%	1.51	7.3%
Births	63	57	10.5%	51	23.5%	123	115	7.0%	109	12.8%
Total Nursery Days	111	92	20.7%	96	15.6%	212	186	14.0%	193	9.8%
Outpatient Visits	20,626	20,630	0.0%	21,120	-2.3%	38,459	40,756	-5.6%	39,403	-2.4%
Outpatient Clinic Ancillary	10,181	9,694	5.0%	9,457	7.7%	19,100	19,151	-0.3%	17,392	9.8%
Emergency Room Visits	4,752	4,905	-3.1%	5,103	-6.9%	9,356	9,690	-3.4%	10,041	-6.8%
Surgical Cases I/P	233	206	13.1%	193	20.7%	446	415	7.5%	365	22.2%
Surgical Cases O/P	388	354	9.6%	352	10.2%	704	700	0.6%	666	5.7%
Surgical Cases BMOS	434	406	6.9%	371	17.0%	812	802	1.2%	657	23.6%
Total	1,055	966	9.2%	916	15.2%	1,962	1,917	2.3%	1,688	16.2%
Lab Tests I/P	35,035	32,389	8.2%	30,598	14.5%	68,318	65,361	4.5%	62,807	8.8%
Lab Tests O/P	67,091	67,475	-0.6%	69,355	-3.3%	126,514	133,302	-5.1%	133,728	-5.4%
Total	102,126	99,864	2.3%	99,953	2.2%	194,832	198,663	-1.9%	196,535	-0.9%
Radiology Exams I/P	3,300	2,911	13.4%	2,726	21.1%	6,444	5,875	9.7%	5,574	15.6%
Radiology Exams O/P	12,118	12,337	-1.8%	12,956	-6.5%	23,510	24,372	-3.5%	24,218	-2.9%
Total	15,418	15,248	1.1%	15,682	-1.7%	29,954	30,247	-1.0%	29,792	0.5%
Pharmacy Line Items	119,655	121,279	-1.3%	124,554	-3.9%	241,525	244,745	-1.3%	247,100	-2.3%
Clinic Visits:										
BMPG	23,654	24,203	-2.3%	20,701	14.3%	45,671	43,633	4.7%	38,692	18.0%
Care Today	3,461	3,229	7.2%	3,120	10.9%	6,660	6,240	6.7%	6,029	10.5%

**BLOUNT MEMORIAL HOSPITAL
KEY STATISTICS
AUGUST 2017**

	MONTH					YEAR TO DATE				
	Actual	Budget	%	Actual	%	Actual	Budget	%	Actual	%
	08/31/17	08/31/17	Variance	08/31/16	Variance	08/31/17	08/31/17	Variance	08/31/16	Variance
O.R. Utilization										
Bariatric	9	10	-10.0%	11	-18.2%	20	19	5.3%	17	17.6%
Breast	14	13	7.7%	10	40.0%	28	26	7.7%	23	21.7%
ENT	51	53	-3.8%	54	-5.6%	84	106	-20.8%	117	-28.2%
General Surgery	264	218	21.1%	231	14.3%	483	423	14.2%	434	11.3%
GYN	68	72	-5.6%	74	-8.1%	144	145	-0.7%	135	6.7%
Neuro Surgery	28	20	40.0%	9	211.1%	49	40	22.5%	14	250.0%
Orthopedic	220	219	0.5%	209	5.3%	409	435	-6.0%	397	3.0%
Plastic	31	24	29.2%	26	19.2%	53	48	10.4%	52	1.9%
Physiatry	235	186	26.3%	125	88.0%	442	370	19.5%	198	123.2%
Thoracic	6	10	-40.0%	9	-33.3%	10	20	-50.0%	13	-23.1%
Urology	70	55	27.3%	61	14.8%	128	110	16.4%	116	10.3%
Vascular	14	31	-54.8%	13	7.7%	21	64	-67.2%	18	16.7%
Other	45	55	-18.2%	84	-46.4%	91	111	-18.0%	154	-40.9%
Total	1,055	966	9.2%	916	15.2%	1,962	1,917	2.3%	1,688	16.2%
Special Proc/Cath Lab	216	214	0.9%	242	-10.7%	439	432	1.6%	451	-2.7%
Radiation Oncology	1,726	1,881	-8.2%	1,922	-10.2%	3,290	3,716	-11.5%	3,667	-10.3%
Endoscopy	419	477	-12.2%	486	-13.8%	855	943	-9.3%	817	4.7%
MRI	908	881	3.1%	940	-3.4%	1,687	1,741	-3.1%	1,694	-0.4%
Mammograms	1,210	1,373	-11.9%	1,300	-6.9%	2,415	2,712	-11.0%	2,514	-3.9%
RT Treatments	15,174	17,030	-10.9%	14,271	6.3%	30,414	34,367	-11.5%	29,147	4.3%
Cardiology	3,317	3,012	10.1%	3,379	-1.8%	6,324	6,078	4.0%	6,459	-2.1%
Vascular Lab	591	558	5.9%	547	8.0%	1,132	1,102	2.7%	1,109	2.1%
Cardio/Pulm Rehab	2,789	2,447	14.0%	2,837	-1.7%	5,269	4,834	9.0%	5,316	-0.9%
Rehab Services I/P	5,921	4,842	22.3%	5,048	17.3%	11,016	9,771	12.7%	9,918	11.1%
Rehab Services O/P	21,068	20,911	0.8%	25,669	-17.9%	39,154	41,311	-5.2%	44,981	-13.0%
Total	26,989	25,753	4.8%	30,717	-12.1%	50,170	51,082	-1.8%	54,899	-8.6%
Home Health Episodes	175	224	-21.9%	233	-24.9%	331	443	-25.3%	450	-26.4%
Hospice Days	2,053	1,539	33.4%	1,600	28.3%	4,065	3,041	33.7%	2,958	37.4%
EHRC Outpatient Visits	402	401	0.2%	432	-6.9%	736	792	-7.1%	748	-1.6%
MorningView Village										
Independent	30	28	7.1%	25	20.0%	30	28	7.1%	26	15.4%
Assisted Living	36	42	-14.3%	39	-7.7%	36	42	-14.3%	41	-12.2%
Dementia/Alzheimers	16	18	-11.1%	17	-5.9%	16	18	-11.1%	16	0.0%
	82	88	-6.8%	81	1.2%	82	88	-7.0%	83	-1.2%
Springbrook Memberships	2,489	2,865	-13.1%	2,862	-13.0%	2,589	2,865	-9.6%	2,846	-9.0%
TCC Average Daily Census	71	69	2.9%	67	6.0%	66	69	-4.3%	64	3.1%

BLOUNT MEMORIAL HOSPITAL
STATEMENT OF REVENUES AND EXPENSES vs. BUDGET
AUGUST 2017

(In Thousands)

	MONTH				YEAR TO DATE			
	Actual	Budget	Variance	%	Actual	Budget	Variance	%
Gross Revenues:								
Inpatient	\$33,647	\$31,994	\$1,653	5.2%	\$65,827	\$64,534	\$1,293	2.0%
Outpatient	51,234	51,186	48	0.1%	96,852	101,122	-4,270	-4.2%
Professional	6,603	7,175	-572	-8.0%	12,995	14,351	-1,356	-9.4%
Gross Patient Revenues	91,484	90,355	1,129	1.2%	175,674	180,007	-4,333	-2.4%
Total Adjustments	69,057	68,522	535	0.8%	133,210	136,332	-3,122	-2.3%
Net Patient Revenues	22,427	21,833	594	2.7%	42,464	43,675	-1,211	-2.8%
Other Revenues	864	854	10	1.2%	1,658	1,708	-50	-2.9%
Total Operating Revenues	23,291	22,687	604	2.7%	44,122	45,383	-1,261	-2.8%
Expenses:								
Salaries and Wages	11,405	11,384	21	0.2%	22,487	22,768	-281	-1.2%
Employee Benefits	2,653	2,839	-186	-6.6%	5,377	5,708	-331	-5.8%
Contract Salaries	57	16	41	256.3%	92	32	60	187.5%
Professional Fees	400	359	41	11.4%	759	719	40	5.6%
Patient Supplies	3,869	3,611	258	7.1%	6,962	7,222	-260	-3.6%
Purchased Maintenance	928	923	5	0.5%	1,808	1,846	-38	-2.1%
Outside Services	671	649	22	3.4%	1,351	1,298	53	4.1%
Equipment Rental	174	164	10	6.1%	375	328	47	14.3%
Utilities	458	426	32	7.5%	880	851	29	3.4%
Marketing	76	88	-12	-13.6%	113	176	-63	-35.8%
Depreciation	1,562	1,536	26	1.7%	3,125	3,072	53	1.7%
Other Expenses	916	862	54	6.3%	1,627	1,724	-97	-5.6%
Total Expenses	23,169	22,857	312	1.4%	44,956	45,744	-788	-1.7%
Operating Income	122	-170	292	171.8%	-834	-361	-473	-131.0%
Non-Operating:								
Investment Income	488	420	68	16.2%	1,691	840	851	101.3%
Interest Expense	-228	-221	7	3.2%	-448	-442	6	1.4%
Contributions & Other	168	58	110	189.7%	174	117	57	48.7%
Excess of Revenues over Expenses	\$550	\$87	\$463	532.2%	\$583	\$154	\$429	278.6%
Operating Margin	0.52%	-0.75%			-1.89%	-0.80%		
Total Margin	2.36%	0.38%			1.32%	0.34%		
Compensation Ratio	60.60%	62.76%			63.36%	62.82%		
Supply Expense Ratio	16.61%	15.92%			15.78%	15.91%		
FTE per AOB	4.37	4.55			4.54	4.58		

BLOUNT MEMORIAL HOSPITAL
STATEMENT OF REVENUES AND EXPENSES vs. PRIOR YEAR
AUGUST 2017

(In Thousands)

	MONTH				YEAR TO DATE			
	Aug 17	Aug 16	Variance	%	Aug 17	Aug 16	Variance	%
Gross Revenues:								
Inpatient	\$33,647	\$28,962	\$4,685	16.2%	\$65,827	\$57,519	\$8,308	14.4%
Outpatient	51,234	50,421	813	1.6%	96,852	95,565	1,287	1.3%
Professional	6,603	5,642	961	17.0%	12,995	9,918	3,077	31.0%
Gross Patient Revenues	91,484	85,025	6,459	7.6%	175,674	163,002	12,672	7.8%
Total Adjustments	69,057	64,432	4,625	7.2%	133,210	123,283	9,927	8.1%
Net Patient Revenues	22,427	20,593	1,834	8.9%	42,464	39,719	2,745	6.9%
Other Revenues	864	1,042	-178	-17.1%	1,658	1,989	-331	-16.6%
Total Operating Revenues	23,291	21,635	1,656	7.7%	44,122	41,708	2,414	5.8%
Expenses:								
Salaries and Wages	11,405	10,696	709	6.6%	22,487	21,532	955	4.4%
Employee Benefits	2,653	2,520	133	5.3%	5,377	5,099	278	5.5%
Contract Salaries	57	52	5	9.6%	92	110	-18	-16.4%
Professional Fees	400	512	-112	-21.9%	759	937	-178	-19.0%
Patient Supplies	3,869	3,159	710	22.5%	6,962	6,360	602	9.5%
Purchased Maintenance	928	842	86	10.2%	1,808	1,709	99	5.8%
Outside Services	671	765	-94	-12.3%	1,351	1,504	-153	-10.2%
Equipment Rental	174	177	-3	-1.7%	375	328	47	14.3%
Utilities	458	515	-57	-11.1%	880	922	-42	-4.6%
Marketing	76	53	23	43.4%	113	86	27	31.4%
Depreciation	1,562	1,509	53	3.5%	3,125	2,988	137	4.6%
Other Expenses	916	889	27	3.0%	1,627	1,683	-56	-3.3%
Total Expenses	23,169	21,689	1,480	6.8%	44,956	43,258	1,698	3.9%
Operating Income	122	-54	176	325.9%	-834	-1,550	716	46.2%
Non-Operating:								
Investment Income	488	31	457	1474.2%	1,691	2,338	-647	-27.7%
Interest Expense	-228	-227	1	0.4%	-448	-431	17	3.9%
Contributions & Other	168	177	-9	-5.1%	174	197	-23	-11.7%
Excess of Revenues over Expenses	\$550	-\$73	\$623	853.4%	\$583	\$554	\$29	5.2%
Operating Margin	0.52%	-0.25%			-1.89%	-3.72%		
Total Margin	2.36%	-0.34%			1.32%	1.33%		
Compensation Ratio	60.60%	61.33%			63.36%	64.11%		
Supply Expense Ratio	16.61%	14.60%			15.78%	15.25%		
FTE per AOB	4.37	4.56			4.54	4.73		

**BLOUNT MEMORIAL HOSPITAL
BALANCE SHEET
AUGUST 2017**

	Aug 17	Jul 17	Jun 17	Variance
<u>ASSETS</u>				
CURRENT ASSETS				
Cash	\$1,896,142	\$294,963	\$315,282	\$1,580,860
Accounts Receivable	114,348,423	114,814,598	108,559,921	5,788,502
Less Allowances for Doubtful Accounts	89,191,941	90,264,399	85,015,314	4,176,627
Net Accounts Receivable	25,156,482	24,550,199	23,544,607	1,611,875
Inventories	4,218,094	4,110,279	4,075,540	142,554
Prepaid Expenses	3,061,935	3,218,973	3,205,866	-143,931
TOTAL CURRENT ASSETS	34,332,653	32,174,414	31,141,295	3,191,358
PROPERTY AND EQUIPMENT				
Property, Plant and Equipment	338,165,464	338,165,464	338,165,464	0
Less Allowances for Depreciation	223,269,106	221,739,480	220,209,854	3,059,252
	114,896,358	116,425,984	117,955,610	-3,059,252
Assets Under Construction	3,031,745	1,744,209	1,254,681	1,777,064
TOTAL PROPERTY AND EQUIPMENT	117,928,103	118,170,192	119,210,290	-1,282,187
MINORITY INTEREST INVESTMENT	2,040,000	2,040,000	2,040,000	0
OTHER NON-CURRENT ASSETS	6,829,410	6,847,812	6,835,983	-6,573
ACCUMULATED DECREASE IN FAIR VALUE OF INTEREST RATE SWAPS	10,463,012	10,463,012	10,463,012	0
ASSETS LIMITED AS TO USE				
By Board for Capital Improvements	99,318,659	98,896,395	97,653,923	1,664,736
Accrued Interest Receivable	90,032	16,122	19,562	70,470
Foundation Investments	2,002,362	1,970,339	1,950,797	51,565
TOTAL ASSETS LIMITED AS TO USE	101,411,053	100,882,856	99,624,282	1,786,771
	\$273,004,231	\$270,578,286	\$269,314,862	\$3,689,369
<u>LIABILITIES AND FUND BALANCE</u>				
CURRENT LIABILITIES				
Trade Accounts Payable	\$4,373,290	\$2,813,215	\$2,368,344	\$2,004,946
Accrued Expenses	15,563,435	15,187,808	13,804,997	1,758,438
Estimated Third Party Payor Settlements	110,056	125,056	140,056	-30,000
Interest Payable	209,917	267,688	152,105	57,812
Current Portion of Long-Term Debt	4,755,033	4,765,028	4,692,883	62,150
Current Portion of Capital Lease	0	0	0	0
TOTAL CURRENT LIABILITIES	25,011,731	23,158,795	21,158,385	3,853,346
LONG-TERM DEBT	73,574,297	73,574,652	74,349,216	-774,919
OTHER NON-CURRENT LIABILITIES	459,071	436,022	431,355	27,716
INTEREST RATE SWAP LIABILITY	10,463,012	10,463,012	10,463,012	0
FUND BALANCE	163,496,120	162,945,805	162,912,894	583,226
	\$273,004,231	\$270,578,286	\$269,314,862	\$3,689,369