

**BLOUNT MEMORIAL HOSPITAL
KEY STATISTICS
FEBRUARY 2018**

	MONTH					YEAR TO DATE				
	Actual	Budget	%	Actual	%	Actual	Budget	%	Actual	%
	02/28/18	02/28/18	Variance	02/28/17	Variance	02/28/18	02/28/18	Variance	02/28/17	Variance
Admissions	887	919	-3.5%	863	2.8%	7,709	7,314	5.4%	7,229	6.6%
Discharges:										
Private Insurance	194	228	-14.9%	210	-7.6%	1,800	1,814	-0.8%	1,796	0.2%
Medicare	287	310	-7.4%	298	-3.7%	2,513	2,465	1.9%	2,434	3.2%
Self-Pay	77	59	30.5%	67	14.9%	532	468	13.7%	463	14.9%
TennCare	87	98	-11.2%	84	3.6%	774	782	-1.0%	776	-0.3%
Medicare/HMO	248	224	10.7%	214	15.9%	2,044	1,785	14.5%	1,758	16.3%
Total	893	919	-2.8%	873	2.3%	7,663	7,314	4.8%	7,227	6.0%
Observation Patients	369	444	-16.9%	405	-8.9%	3,265	3,719	-12.2%	3,669	-11.0%
Patient Days	4,074	4,178	-2.5%	4,000	1.9%	33,602	33,248	1.1%	33,023	1.8%
Transitional Care Days	1,947	1,932	0.8%	1,926	1.1%	15,433	16,767	-8.0%	15,633	-1.3%
Total Days	6,021	6,110	-1.5%	5,926	1.6%	49,035	50,015	-2.0%	48,656	0.8%
Observation Days	389	570	-31.8%	513	-24.2%	3,572	4,767	-25.1%	4,731	-24.5%
Average Inpatients Per Day	215	218	-1.4%	212	1.4%	202	206	-1.9%	200	1.0%
Average Total Patients Per Day	229	239	-4.2%	230	-0.4%	216	225	-4.0%	220	-1.8%
Average Acute Length of Stay	4.56	4.55	0.2%	4.58	-0.4%	4.38	4.55	-3.7%	4.57	-4.2%
Case Mix Index	1.49	1.43	4.2%	1.44	3.5%	1.43	1.43	0.2%	1.41	1.9%
Medicare Case Mix Index	1.63	1.61	1.2%	1.58	3.2%	1.60	1.61	-0.4%	1.56	3.1%
Births	46	61	-24.6%	59	-22.0%	471	483	-2.5%	503	-6.4%
Total Nursery Days	72	98	-26.5%	94	-23.4%	769	780	-1.4%	809	-4.9%
Outpatient Visits	18,518	19,041	-2.7%	18,184	1.8%	151,363	159,353	-5.0%	151,525	-0.1%
Outpatient Clinic Ancillary	8,823	8,947	-1.4%	9,008	-2.1%	73,762	74,880	-1.5%	68,966	7.0%
Emergency Room Visits	4,188	4,527	-7.5%	4,065	3.0%	36,715	37,887	-3.1%	37,268	-1.5%
Surgical Cases I/P	177	219	-19.2%	182	-2.7%	1,629	1,744	-6.6%	1,564	4.2%
Surgical Cases O/P	337	327	3.1%	292	15.4%	2,619	2,737	-4.3%	2,596	0.9%
Surgical Cases BMOS	444	374	18.7%	293	51.5%	3,493	3,134	11.5%	2,601	34.3%
Total	958	920	4.1%	767	24.9%	7,741	7,615	1.7%	6,761	14.5%
Lab Tests I/P	34,510	34,512	0.0%	33,390	3.4%	290,497	274,612	5.8%	270,226	7.5%
Lab Tests O/P	60,373	62,279	-3.1%	60,488	-0.2%	491,031	521,202	-5.8%	511,051	-3.9%
Total	94,883	96,791	-2.0%	93,878	1.1%	781,528	795,814	-1.8%	781,277	0.0%
Radiology Exams I/P	3,286	3,102	5.9%	3,218	2.1%	26,941	24,683	9.1%	24,322	10.8%
Radiology Exams O/P	10,720	11,387	-5.9%	10,427	2.8%	91,026	95,294	-4.5%	92,814	-1.9%
Total	14,006	14,489	-3.3%	13,645	2.6%	117,967	119,977	-1.7%	117,136	0.7%
Pharmacy Line Items	120,273	129,226	-6.9%	124,579	-3.5%	990,195	1,028,278	-3.7%	1,032,245	-4.1%
Clinic Visits:										
BMPG	23,732	23,793	-0.3%	22,031	7.7%	184,281	181,338	1.6%	166,171	10.9%
Care Today	4,049	4,231	-4.3%	4,088	-1.0%	32,948	30,213	9.1%	29,191	12.9%

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FEBRUARY 2018**

	MONTH					YEAR TO DATE				
	Actual	Budget	%	Actual	%	Actual	Budget	%	Actual	%
	02/28/18	02/28/18	Variance	02/28/17	Variance	02/28/18	02/28/18	Variance	02/28/17	Variance
O.R. Utilization										
Bariatric	7	10	-30.0%	3	133.3%	76	78	-2.6%	66	15.2%
Breast	11	11	0.0%	7	57.1%	99	99	0.0%	94	5.3%
ENT	42	55	-23.6%	45	-6.7%	376	441	-14.7%	463	-18.8%
General Surgery	203	194	4.6%	175	16.0%	1,691	1,670	1.3%	1,639	3.2%
GYN	69	75	-8.0%	68	1.5%	541	596	-9.2%	570	-5.1%
Neuro Surgery	26	20	30.0%	19	36.8%	194	160	21.3%	61	218.0%
Orthopedic	217	194	11.9%	188	15.4%	1,677	1,676	0.1%	1,720	-2.5%
Plastic	28	25	12.0%	24	16.7%	220	198	11.1%	195	12.8%
Physiatry	256	183	39.9%	84	204.8%	2,003	1,462	37.0%	744	169.2%
Thoracic	0	10	-100.0%	9	-100.0%	24	82	-70.7%	75	-68.0%
Urology	63	54	16.7%	52	21.2%	459	440	4.3%	426	7.7%
Vascular	4	34	-88.2%	21	-81.0%	68	265	-74.3%	108	-37.0%
Other	32	55	-41.8%	72	-55.6%	313	448	-30.1%	600	-47.8%
Total	958	920	4.1%	767	24.9%	7,741	7,615	1.7%	6,761	14.5%
Special Proc/Cath Lab	243	228	6.6%	190	27.9%	1,888	1,815	4.0%	1,740	8.5%
Radiation Oncology	1,145	1,736	-34.0%	1,701	-32.7%	12,250	14,528	-15.7%	14,470	-15.3%
Endoscopy	446	441	1.1%	437	2.1%	3,354	3,689	-9.1%	3,588	-6.5%
MRI	762	813	-6.3%	812	-6.2%	6,627	6,807	-2.6%	6,634	-0.1%
Mammograms	1,162	1,267	-8.3%	1,163	-0.1%	9,854	10,604	-7.1%	10,326	-4.6%
RT Treatments	19,113	18,146	5.3%	19,261	-0.8%	141,319	144,392	-2.1%	144,384	-2.1%
Cardiology	3,040	3,209	-5.3%	2,882	5.5%	24,892	25,536	-2.5%	24,655	1.0%
Vascular Lab	499	515	-3.1%	503	-0.8%	4,298	4,309	-0.3%	4,193	2.5%
Cardio/Pulm Rehab	2,358	2,258	4.4%	2,241	5.2%	19,752	18,898	4.5%	19,489	1.3%
Rehab Services I/P	5,446	5,159	5.6%	5,281	3.1%	44,101	41,052	7.4%	41,453	6.4%
Rehab Services O/P	20,531	19,300	6.4%	22,437	-8.5%	160,898	161,521	-0.4%	176,636	-8.9%
Total	25,977	24,459	6.2%	27,718	-6.3%	204,999	202,573	1.2%	218,089	-6.0%
Home Health Episodes	166	207	-19.8%	199	-16.6%	1,281	1,731	-26.0%	1,690	-24.2%
Hospice Days	2,120	1,421	49.2%	1,707	24.2%	16,886	11,890	42.0%	13,602	24.1%
EHRC Outpatient Visits	353	370	-4.6%	234	50.9%	2,805	3,096	-9.4%	3,072	-8.7%
MorningView Village										
Independent	30	28	7.1%	28	7.1%	29	28	3.6%	26	11.5%
Assisted Living	36	42	-14.3%	39	-7.7%	35	42	-16.7%	40	-12.5%
Dementia/Alzheimers	18	18	0.0%	17	5.9%	17	18	-5.6%	17	0.0%
	84	88	-4.5%	84	0.0%	81	88	-8.0%	83	-2.4%
Springbrook Memberships	2,740	2,865	-4.4%	2,836	-3.4%	2,705	2,865	-5.6%	2,836	-4.6%
TCC Average Daily Census	70	69	1.4%	69	1.4%	64	69	-7.2%	64	0.0%

BLOUNT MEMORIAL HOSPITAL
STATEMENT OF REVENUES AND EXPENSES vs. BUDGET
FEBRUARY 2018

(In Thousands)

	MONTH				YEAR TO DATE			
	Actual	Budget	Variance	%	Actual	Budget	Variance	%
Gross Revenues:								
Inpatient	\$32,540	\$33,817	-\$1,277	-3.8%	\$268,178	\$270,184	-\$2,006	-0.7%
Outpatient	45,746	47,243	-1,497	-3.2%	379,029	395,379	-16,350	-4.1%
Professional	6,726	6,481	245	3.8%	54,286	56,246	-1,960	-3.5%
Gross Patient Revenues	85,012	87,541	-2,529	-2.9%	701,493	721,809	-20,316	-2.8%
Total Adjustments	63,707	66,186	-2,479	-3.7%	530,112	547,092	-16,980	-3.1%
Net Patient Revenues	21,305	21,355	-50	-0.2%	171,381	174,717	-3,336	-1.9%
Other Revenues	843	854	-11	-1.3%	6,609	6,834	-225	-3.3%
Total Operating Revenues	22,148	22,209	-61	-0.3%	177,990	181,551	-3,561	-2.0%
Expenses:								
Salaries and Wages	10,841	10,566	275	2.6%	89,687	90,029	-342	-0.4%
Employee Benefits	2,696	2,863	-167	-5.8%	20,985	22,822	-1,837	-8.0%
Contract Salaries	74	16	58	362.5%	382	127	255	200.8%
Professional Fees	397	359	38	10.6%	3,118	2,875	243	8.5%
Patient Supplies	3,779	3,611	168	4.7%	28,679	28,888	-209	-0.7%
Purchased Maintenance	839	923	-84	-9.1%	6,937	7,383	-446	-6.0%
Outside Services	698	649	49	7.6%	5,568	5,191	377	7.3%
Equipment Rental	221	164	57	34.8%	1,447	1,314	133	10.1%
Utilities	450	426	24	5.6%	3,246	3,405	-159	-4.7%
Marketing	78	88	-10	-11.4%	529	705	-176	-25.0%
Depreciation	1,566	1,536	30	2.0%	12,471	12,289	182	1.5%
Other Expenses	1,048	862	186	21.6%	6,863	6,971	-108	-1.5%
Total Expenses	22,687	22,063	624	2.8%	179,912	181,999	-2,087	-1.1%
Operating Income	-539	146	-685	-469.2%	-1,922	-448	-1,474	-329.0%
Non-Operating:								
Investment Income	-2,615	420	-3,035	-722.6%	4,158	3,358	800	23.8%
Interest Expense	-241	-221	20	9.0%	-1,926	-1,767	159	9.0%
Contributions & Other	13	58	-45	-77.6%	399	467	-68	-14.6%
Excess of Revenues over Expenses	-\$3,382	\$403	-\$3,785	-939.2%	\$709	\$1,610	-\$901	-56.0%
Operating Margin	-2.43%	0.66%			-1.08%	-0.25%		
Total Margin	-15.27%	1.81%			0.40%	0.89%		
Compensation Ratio	61.45%	60.54%			62.39%	62.23%		
Supply Expense Ratio	17.06%	16.26%			16.11%	15.91%		
FTE per AOB	4.43	4.33			4.51	4.51		

BLOUNT MEMORIAL HOSPITAL
STATEMENT OF REVENUES AND EXPENSES vs. PRIOR YEAR
FEBRUARY 2018

(In Thousands)

	MONTH				YEAR TO DATE			
	Feb 18	Feb 17	Variance	%	Feb 18	Feb 17	Variance	%
Gross Revenues:								
Inpatient	\$32,540	\$31,196	\$1,344	4.3%	\$268,178	\$250,304	\$17,874	7.1%
Outpatient	45,746	42,558	3,188	7.5%	379,029	369,716	9,313	2.5%
Professional	6,726	5,121	1,605	31.3%	54,286	43,034	11,252	26.1%
Gross Patient Revenues	85,012	78,875	6,137	7.8%	701,493	663,054	38,439	5.8%
Total Adjustments	63,707	60,010	3,697	6.2%	530,112	504,232	25,880	5.1%
Net Patient Revenues	21,305	18,865	2,440	12.9%	171,381	158,822	12,559	7.9%
Other Revenues	843	927	-84	-9.1%	6,609	8,074	-1,465	-18.1%
Total Operating Revenues	22,148	19,792	2,356	11.9%	177,990	166,896	11,094	6.6%
Expenses:								
Salaries and Wages	10,841	9,729	1,112	11.4%	89,687	85,295	4,392	5.1%
Employee Benefits	2,696	2,672	24	0.9%	20,985	20,831	154	0.7%
Contract Salaries	74	55	19	34.5%	382	341	41	12.0%
Professional Fees	397	551	-154	-27.9%	3,118	4,279	-1,161	-27.1%
Patient Supplies	3,779	3,514	265	7.5%	28,679	27,128	1,551	5.7%
Purchased Maintenance	839	838	1	0.1%	6,937	6,684	253	3.8%
Outside Services	698	627	71	11.3%	5,568	5,826	-258	-4.4%
Equipment Rental	221	208	13	6.3%	1,447	1,387	60	4.3%
Utilities	450	368	82	22.3%	3,246	3,370	-124	-3.7%
Marketing	78	108	-30	-27.8%	529	540	-11	-2.0%
Depreciation	1,566	1,459	107	7.3%	12,471	11,969	502	4.2%
Other Expenses	1,048	790	258	32.7%	6,863	6,867	-4	-0.1%
Total Expenses	22,687	20,919	1,768	8.5%	179,912	174,517	5,395	3.1%
Operating Income	-539	-1,127	588	52.2%	-1,922	-7,621	5,699	74.8%
Non-Operating:								
Investment Income	-2,615	1,528	-4,143	-271.1%	4,158	5,621	-1,463	-26.0%
Interest Expense	-241	-169	72	42.6%	-1,926	-1,670	256	15.3%
Contributions & Other	13	3	10	333.3%	399	593	-194	-32.7%
Excess of Revenues over Expenses	-\$3,382	\$235	-\$3,617	-1539.1%	\$709	-\$3,077	\$3,786	123.0%
Operating Margin	-2.43%	-5.69%			-1.08%	-4.57%		
Total Margin	-15.27%	1.19%			0.40%	-1.84%		
Compensation Ratio	61.45%	62.93%			62.39%	63.79%		
Supply Expense Ratio	17.06%	17.75%			16.11%	16.25%		
FTE per AOB	4.43	4.41			4.51	4.62		

**BLOUNT MEMORIAL HOSPITAL
BALANCE SHEET
FEBRUARY 2018**

	Feb 18	Jan 18	Jun 17	Variance
<u>ASSETS</u>				
CURRENT ASSETS				
Cash	\$3,848,526	\$2,673,137	\$315,282	\$3,533,244
Accounts Receivable	125,741,168	131,799,531	108,559,921	17,181,247
Less Allowances for Doubtful Accounts	98,729,881	104,227,796	85,015,314	13,714,567
Net Accounts Receivable	27,011,287	27,571,735	23,544,607	3,466,680
Inventories	4,165,241	4,230,725	4,075,540	89,701
Prepaid Expenses	4,412,693	4,886,836	3,205,866	1,206,827
TOTAL CURRENT ASSETS	39,437,747	39,362,433	31,141,295	8,296,452
PROPERTY AND EQUIPMENT				
Property, Plant and Equipment	346,384,893	346,122,502	338,165,464	8,219,429
Less Allowances for Depreciation	232,417,615	230,884,142	220,209,854	12,207,761
	113,967,278	115,238,360	117,955,610	-3,988,332
Assets Under Construction	2,707,261	1,892,895	1,254,681	1,452,580
TOTAL PROPERTY AND EQUIPMENT	116,674,539	117,131,255	119,210,290	-2,535,751
MINORITY INTEREST INVESTMENT	2,040,000	2,040,000	2,040,000	0
OTHER NON-CURRENT ASSETS	6,685,557	6,733,319	6,835,983	-150,426
ACCUMULATED DECREASE IN FAIR VALUE OF INTEREST RATE SWAPS	10,463,012	10,463,012	10,463,012	0
ASSETS LIMITED AS TO USE				
By Board for Capital Improvements	98,976,695	101,480,509	97,653,923	1,322,772
Accrued Interest Receivable	87,087	88,737	19,562	67,525
Foundation Investments	2,011,528	2,080,932	1,950,797	60,731
TOTAL ASSETS LIMITED AS TO USE	101,075,310	103,650,178	99,624,282	1,451,028
	\$276,376,165	\$279,380,197	\$269,314,862	\$7,061,303
<u>LIABILITIES AND FUND BALANCE</u>				
CURRENT LIABILITIES				
Trade Accounts Payable	\$3,897,886	\$3,993,584	\$2,368,344	\$1,529,542
Accrued Expenses	16,191,473	15,896,780	13,804,997	2,386,476
Estimated Third Party Payor Settlements	164,440	160,870	140,056	24,384
Interest Payable	342,479	404,729	152,105	190,374
Current Portion of Long-Term Debt	4,767,536	4,767,175	4,692,883	74,653
Current Portion of Capital Lease	2,555,725	2,397,992	0	2,555,725
TOTAL CURRENT LIABILITIES	27,919,539	27,621,130	21,158,385	6,761,154
LONG-TERM DEBT	73,833,425	73,739,356	74,349,216	-515,791
OTHER NON-CURRENT LIABILITIES	538,088	552,733	431,355	106,733
INTEREST RATE SWAP LIABILITY	10,463,012	10,463,012	10,463,012	0
FUND BALANCE	163,622,101	167,003,966	162,912,894	709,207
	\$276,376,165	\$279,380,197	\$269,314,862	\$7,061,303